

5 YEAR RESULTS

CLIENT RESULTS

12

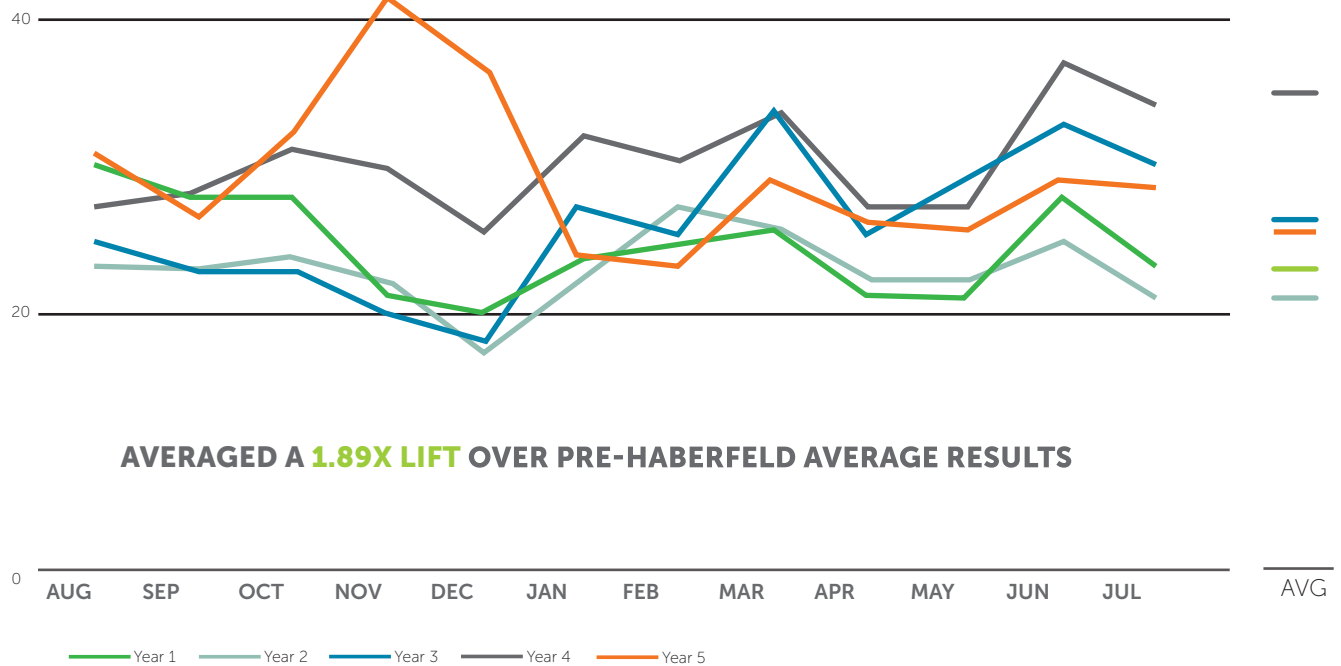
OFFICES

\$836

MILLION IN ASSETS

HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

Retail Openings Per Branch Per Month



NET NEW ACCOUNTS

12,398 NET NEW RETAIL CHECKING ACCOUNTS

2,170 NET NEW BUSINESS ACCOUNTS