

CLIENT RESULTS

6

OFFICE

\$318

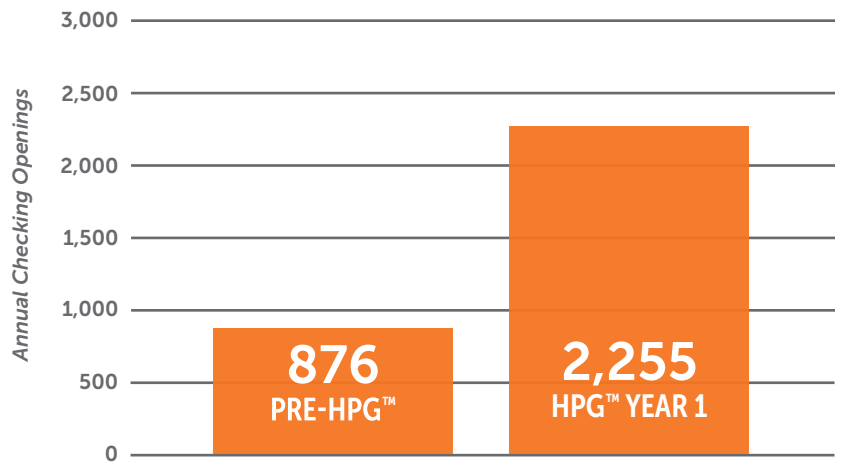
MILLION

HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS

ADDITIONAL NEW CHECKING ACCOUNTS

1,379 ADDITIONAL NEW CHECKING ACCOUNTS
230 per office

2.57x YEAR 1 RESULTS



NEW PFI CHECKING HOUSEHOLDS

1,331 NEW PFI CHECKING HOUSEHOLDS

222 AVERAGE INCREASE
in new PFI Checking
Households per branch

