

1 YEAR RESULTS



CLIENT RESULTS

3

OFFICE

\$502

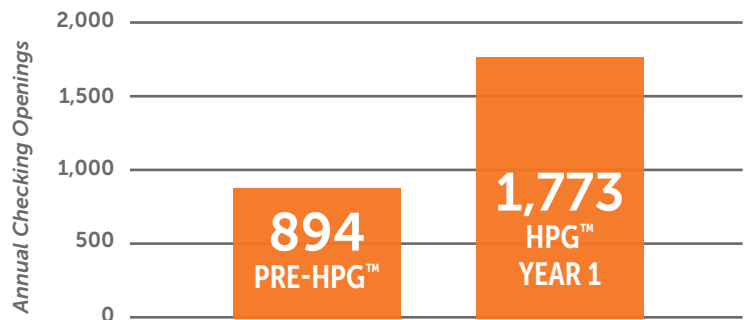
MILLION

HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

ADDITIONAL NEW CHECKING ACCOUNTS

879 ADDITIONAL NEW CHECKING ACCOUNTS
219.8 per office

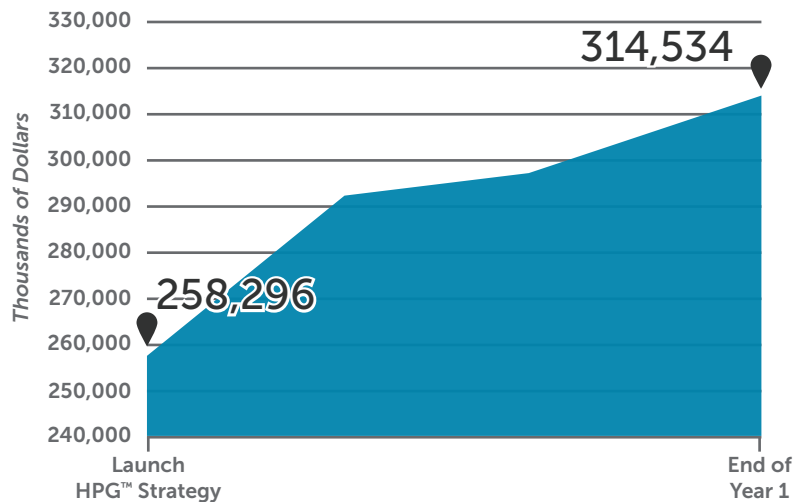
98% INCREASE IN PFI MEMBER HOUSEHOLDS
acquired in Year 1



TOTAL NET LOAN GROWTH INCLUDING HPG™ STRATEGY

56.24 MILLION IN TOTAL LOAN GROWTH
in first year of HPG™ strategy

21.8% NET LOAN GROWTH
in one year



4 2013 + 2014 + 2015 + 2017
CREDIT UNION JOURNAL BEST PRACTICES
AWARD WINNER

YOUR CREDIT UNION CAN ACHIEVE THESE RESULTS.
WE CAN SHOW YOU HOW.