

3 YEAR RESULTS

NEW BUSINESS OPENINGS



CLIENT RESULTS

187

OFFICE

\$15.2

BILLION

HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

ADDITIONAL NEW BUSINESS CHECKING ACCOUNTS

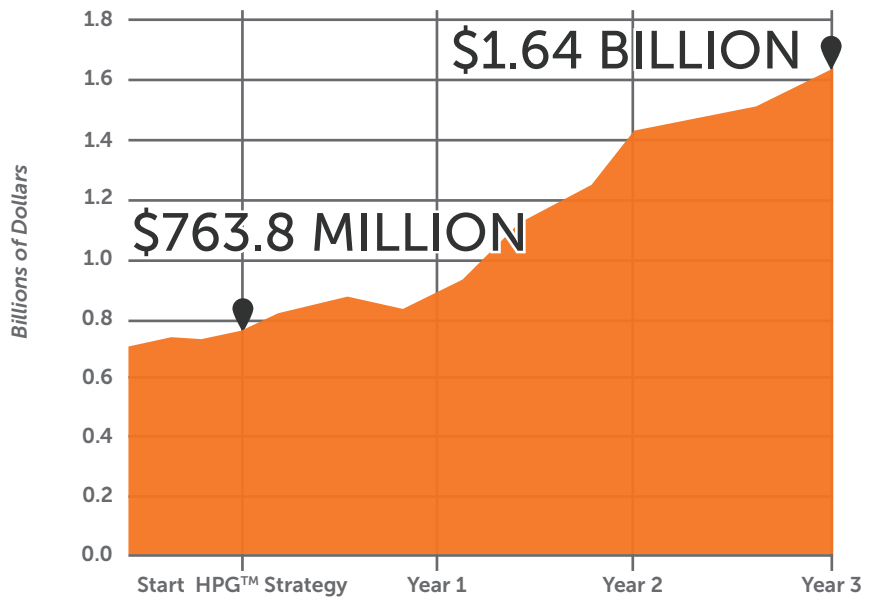
23,508 ADDITIONAL NEW BUSINESS CHECKING ACCOUNTS

125.7 NEW BUSINESS ACCOUNT HOLDERS per office in the first three years of strategy



DEPOSIT GROWTH FROM NEW BUSINESS CHECKING ACCOUNT HOLDERS

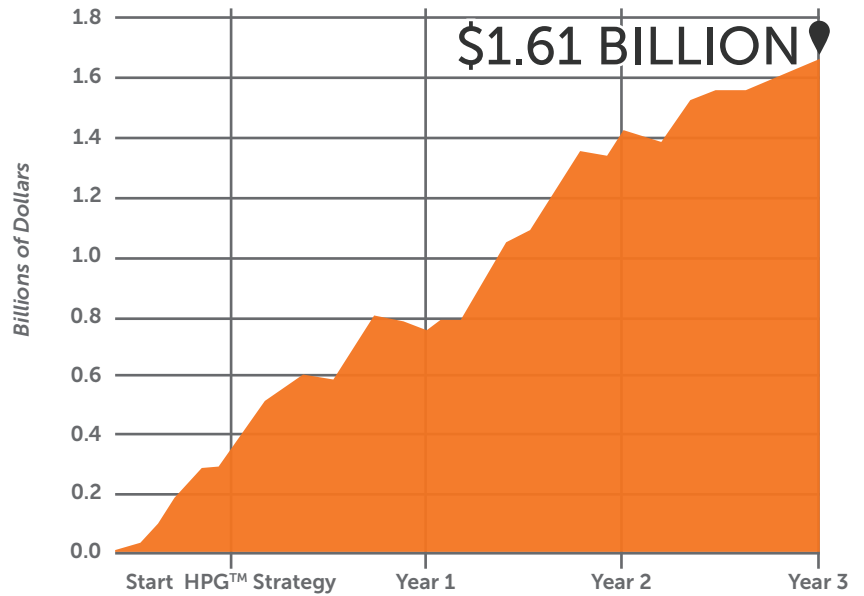
\$685.6 MILLION IN DEPOSIT GROWTH from New Business Checking Account Holders



NEW LOANS GENERATED FROM NEW BUSINESS CHECKING HOUSEHOLDS

\$1.61 **BILLION IN NEW LOANS**
generated from New Business
Checking Households

\$2.00 **GAINED IN NEW LOANS**
for every \$1.00 of business
checking deposits



YOUR BANK CAN ACHIEVE THESE RESULTS.
WE CAN SHOW YOU HOW.