

# 6 YEAR RESULTS

**CLIENT RESULTS**

**15**

**OFFICE**

**\$650**

**MILLION**

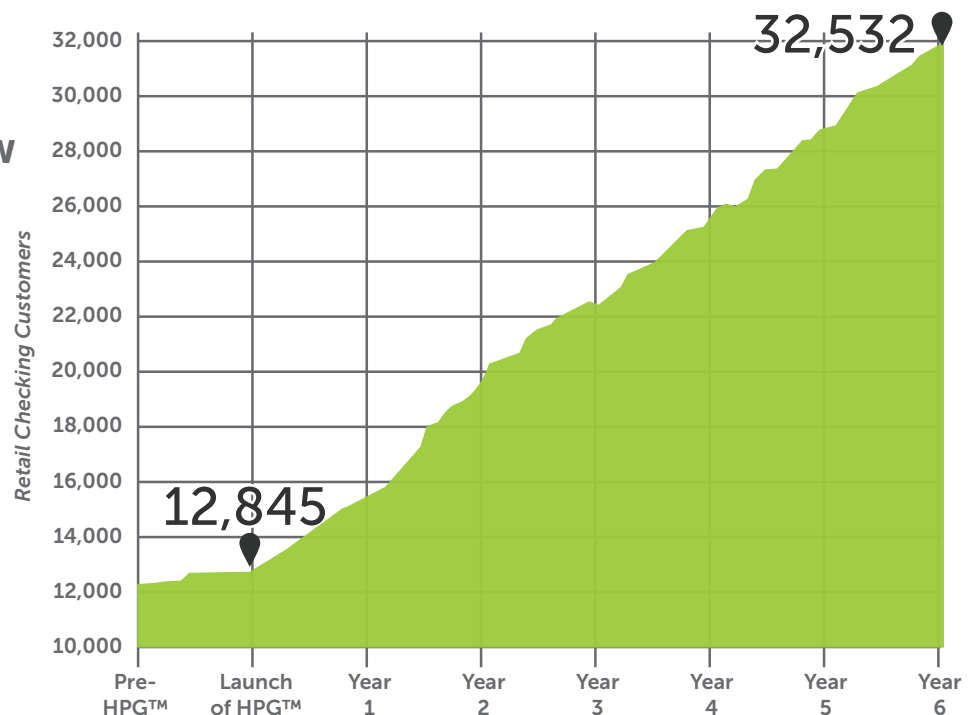
## HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

### ADDITIONAL NEW RETAIL CHECKING ACCOUNTS

**\$179.6** MILLION IN NEW DEPOSITS

**\$82.8** MILLION IN NEW LOANS IN SIX YEARS OF PARTNERSHIP (RETAIL & BUSINESS)

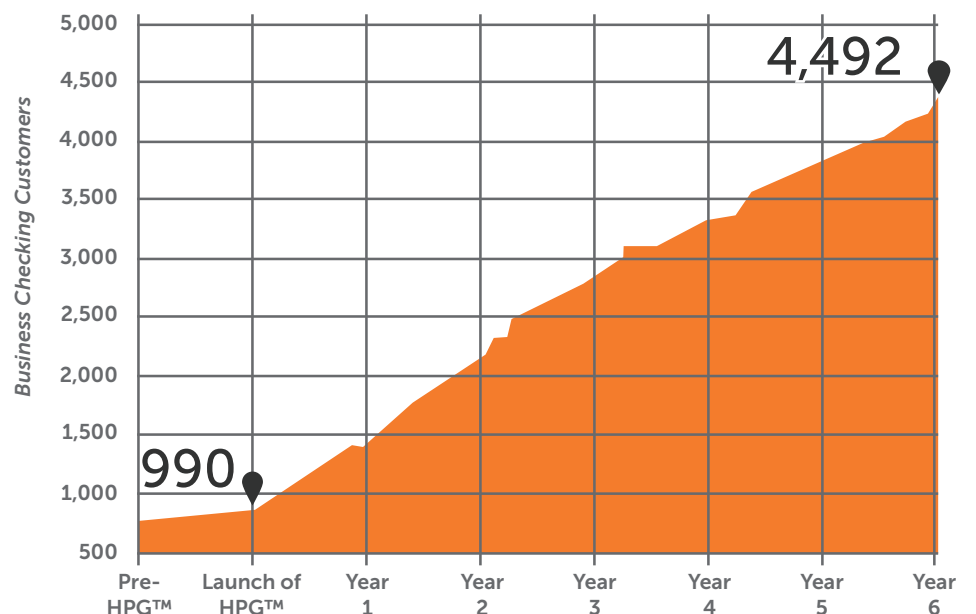
**19,687** NET NEW CUSTOMERS



### ADDITIONAL NEW BUSINESS CHECKING CUSTOMERS

**3,502** NEW BUSINESS CHECKING CUSTOMERS

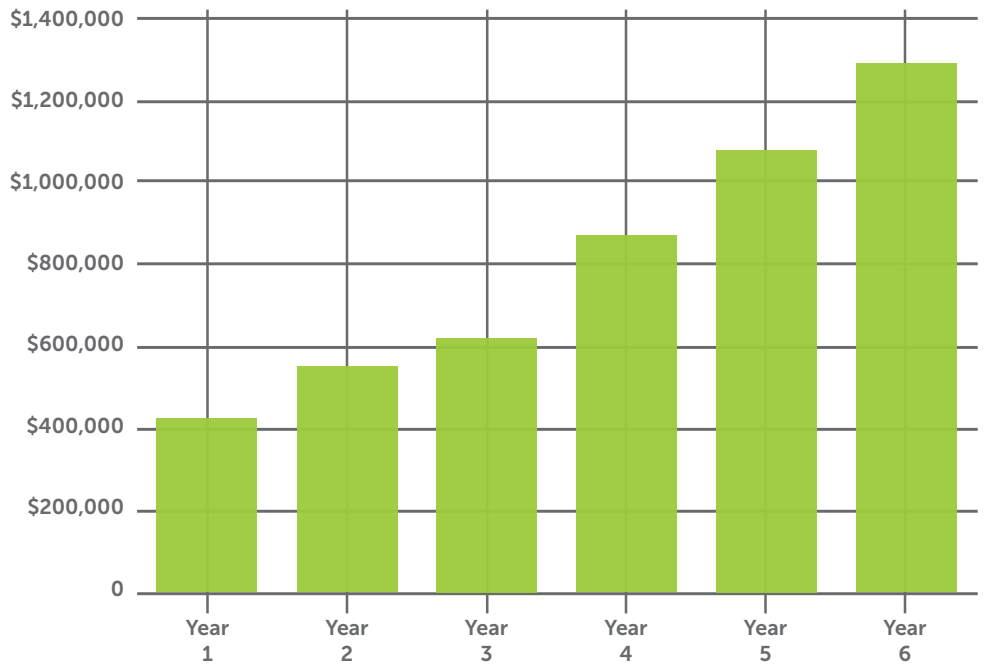
**233** NEW BUSINESS CUSTOMERS PER OFFICE SINCE LAUNCH



## INTERCHANGE INCOME

**\$1.3** MILLION  
IN ANNUAL  
INTERCHANGE  
INCOME IN  
YEAR 6

**3x** ITS ANNUAL  
INTERCHANGE  
INCOME IN  
SIX YEARS



YOUR BANK CAN ACHIEVE THESE RESULTS.  
**WE CAN SHOW YOU HOW.**