

# 3 YEAR RESULTS

NEW BUSINESS OPENINGS



CLIENT RESULTS

187

OFFICE

\$15.2

BILLION

## HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

### ADDITIONAL NEW BUSINESS CHECKING ACCOUNTS

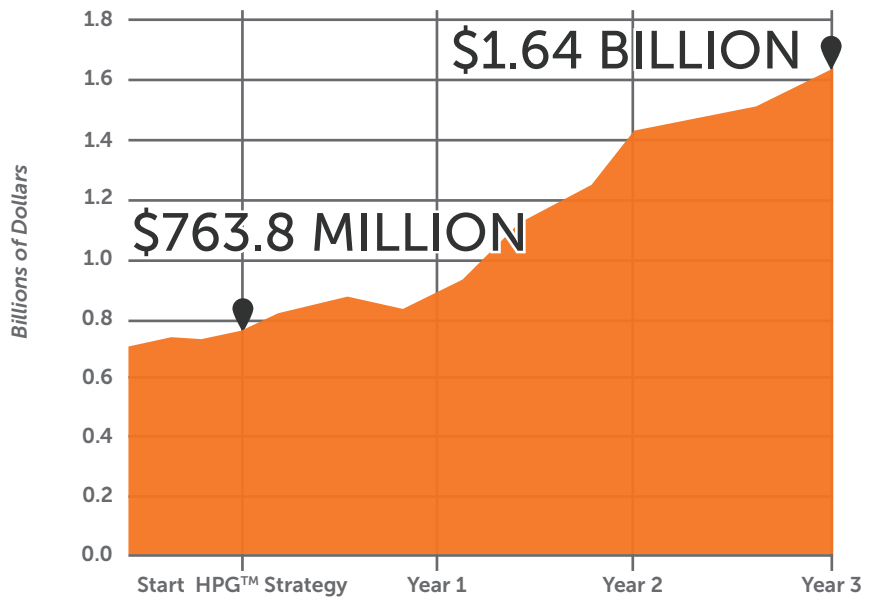
23,508 ADDITIONAL NEW BUSINESS CHECKING ACCOUNTS

125.7 NEW BUSINESS ACCOUNT HOLDERS per office in the first three years of strategy



### DEPOSIT GROWTH FROM NEW BUSINESS CHECKING ACCOUNT HOLDERS

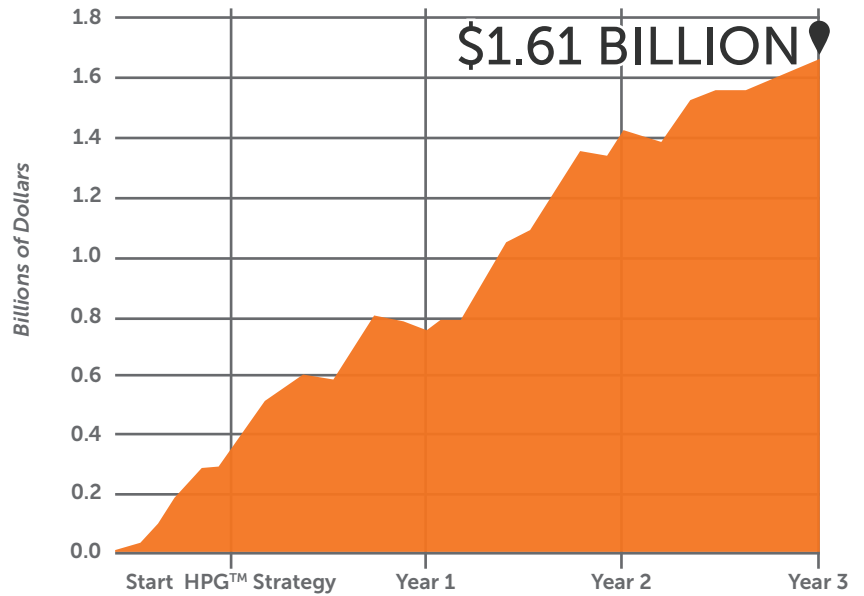
\$685.6 MILLION IN DEPOSIT GROWTH from New Business Checking Account Holders



## NEW LOANS GENERATED FROM NEW BUSINESS CHECKING HOUSEHOLDS

**\$1.61** **BILLION IN NEW LOANS**  
generated from New Business  
Checking Households

**\$2.00** **GAINED IN NEW LOANS**  
for every \$1.00 of business  
checking deposits



YOUR BANK CAN ACHIEVE THESE RESULTS.  
**WE CAN SHOW YOU HOW.**