

3 YEAR RESULTS

CLIENT RESULTS

3

OFFICE

\$450

MILLION

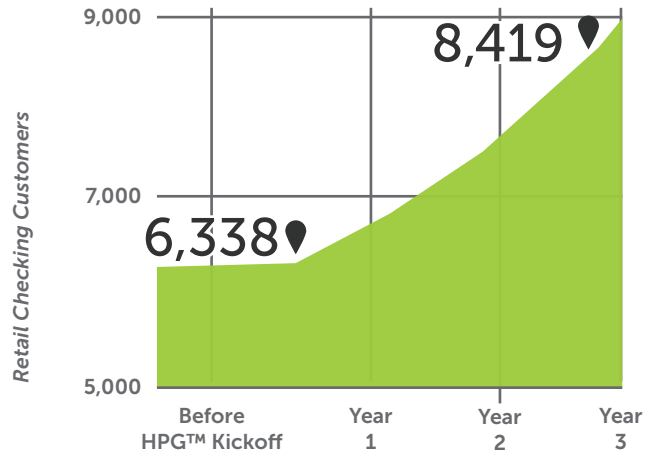
HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

ADDITIONAL NEW RETAIL CHECKING ACCOUNTS

\$54 MILLION IN NET DEPOSITS

\$68 MILLION IN NET LOANS SINCE KICKOFF (RETAIL & BUSINESS)

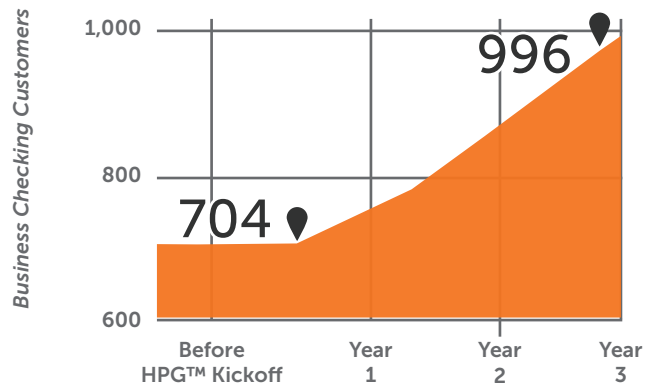
2,081 NET NEW CUSTOMERS



ADDITIONAL NEW BUSINESS CHECKING CUSTOMERS

41% INCREASE IN NEW BUSINESS CHECKING CUSTOMERS

292 NET NEW BUSINESS CUSTOMERS



YOUR BANK CAN ACHIEVE THESE RESULTS.
WE CAN SHOW YOU HOW.