

6 YEAR RESULTS

CLIENT RESULTS

15

OFFICE

\$650

MILLION

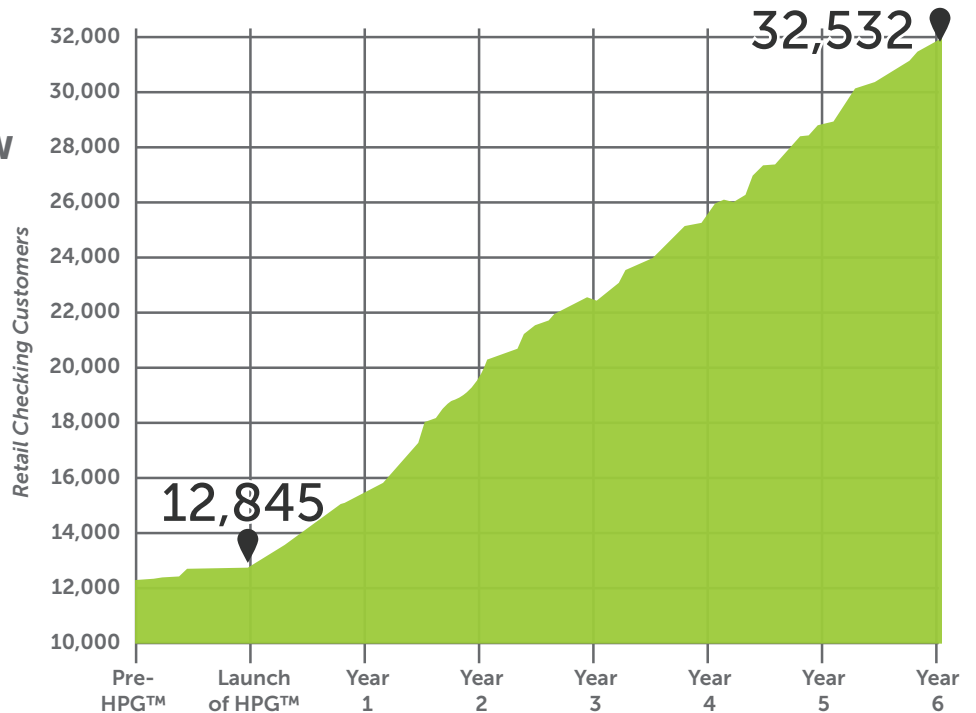
HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

ADDITIONAL NEW RETAIL CHECKING ACCOUNTS

\$179.6 MILLION IN NEW DEPOSITS

\$82.8 MILLION IN NEW LOANS IN SIX YEARS OF PARTNERSHIP (RETAIL & BUSINESS)

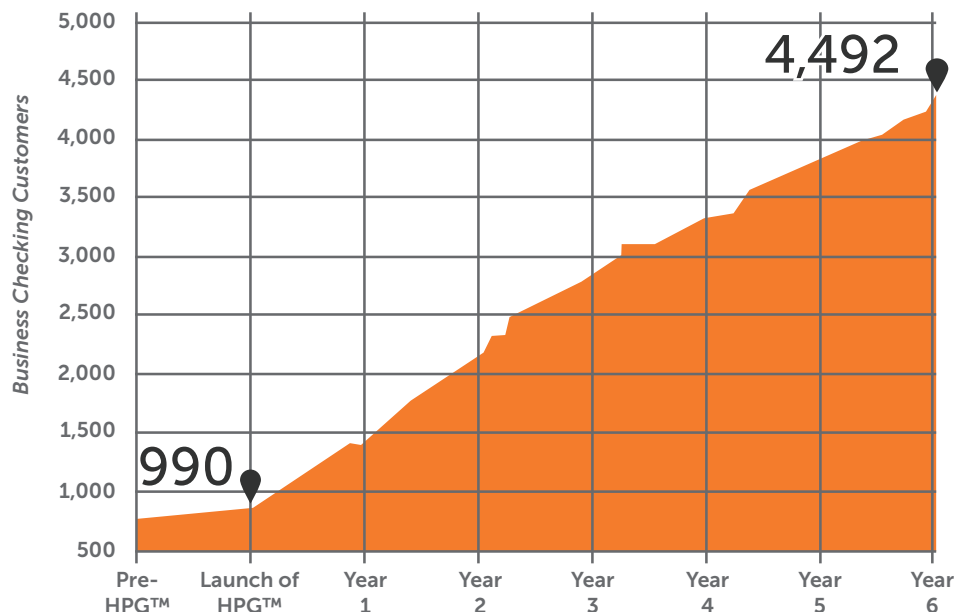
19,687 NET NEW CUSTOMERS



ADDITIONAL NEW BUSINESS CHECKING CUSTOMERS

3,502 NEW BUSINESS CHECKING CUSTOMERS

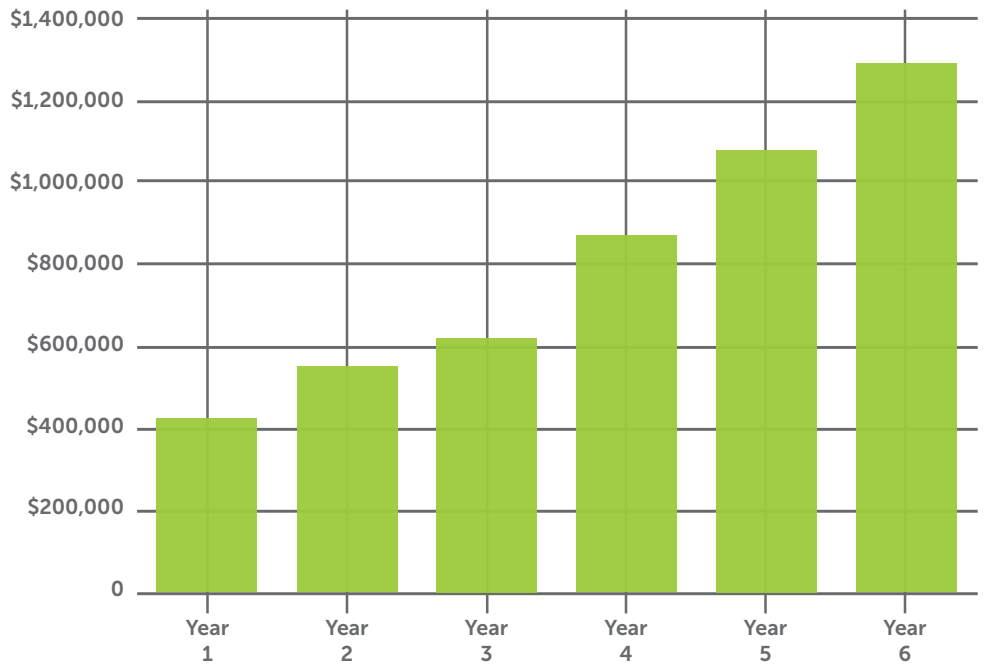
233 NEW BUSINESS CUSTOMERS PER OFFICE SINCE LAUNCH



INTERCHANGE INCOME

\$1.3 MILLION
IN ANNUAL
INTERCHANGE
INCOME IN
YEAR 6

3x ITS ANNUAL
INTERCHANGE
INCOME IN
SIX YEARS



YOUR BANK CAN ACHIEVE THESE RESULTS.
WE CAN SHOW YOU HOW.