

3 YEAR RESULTS

CLIENT RESULTS

138

OFFICE

\$5.1

BILLION

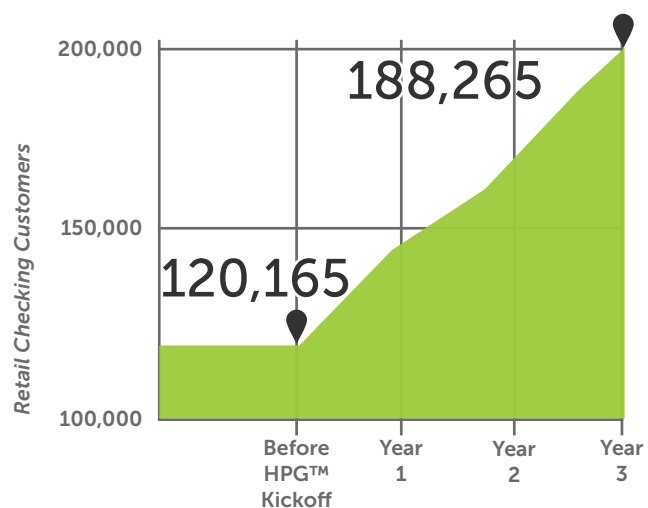
HIGH PERFORMANCE GROWTH (HPG™) STRATEGY RESULTS SINCE KICKOFF

ADDITIONAL NEW RETAIL CHECKING ACCOUNTS

\$744 MILLION IN NET DEPOSITS

\$717 MILLION IN NET LOANS SINCE KICKOFF (RETAIL & BUSINESS)

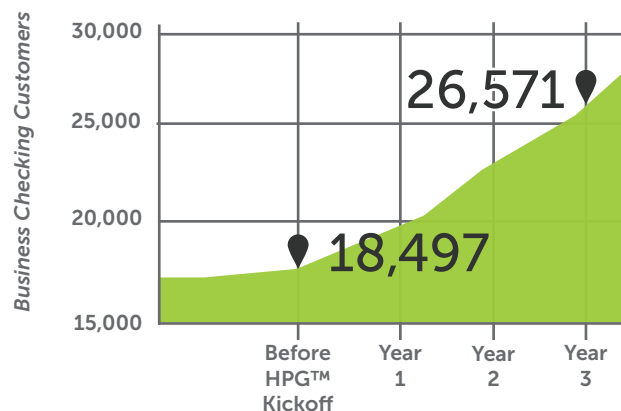
68,100 NET NEW CUSTOMERS



ADDITIONAL NEW BUSINESS CHECKING CUSTOMERS

43% INCREASE IN NEW BUSINESS CHECKING CUSTOMERS

8,074 NET NEW BUSINESS CUSTOMERS SINCE KICKOFF



**YOUR BANK CAN ACHIEVE THESE RESULTS.
WE CAN SHOW YOU HOW.**